Chris Nelson - Realtor® Online Marketing . . . Why? Bottom line: The more people who see 1_ your home and its positive features, the better the chances of receiving the perfect offer. **Recent Statistics Show . . .** 2. 77% of homebuuers look online before purchasing. The #1 thing online home shoppers want 3. are more photos. "If a picture is worth a thousand words then 10 pictures must be worth 10.000 words." 4. 59% of online home shoppers find virtual tours more beneficial. 5. 87% of online home shoppers(over 7.2 million per month) visit Realtor.com. 6. Realtor.com "Showcase Listings" get 299% more viewings than standard listings. 7. Online viewings are interactive and can be linked to almost endless resources and information. 8. **Online marketing and viewing traffic can be** statisticallu tracked and monitored These statistics and quotes generated from various sources:

Realtor.com, N.A.R., C.A.R. Troop Real Estate